



All-in-one **ERP** Solution

WinMan ERP is a powerful and feature rich solution primarily aimed at the manufacturing, distribution, retail and e-Commerce sectors. Our software is designed to help you achieve optimal business productivity and efficiency.

Key Features include Production Management • CRM • Warehouse Management • MRP • Financials • Business Intelligence • Supply Chain Management



Built on lean principles, WinMan is highly scalable and has the ability to be your organisation's core business system. It is a highly capable ERP solution that increases productivity, profitability and efficiency. It can fully support both simple and complex manufacturing and distribution processes without the need for extensive modifications. The comprehensive system provides full visibility of real-time data across the business empowering people to make informed, timely decisions.

Organisations can also benefit from a smooth integration to customer portals, ePOS and e-Commerce websites. The power and core features of WinMan can also be extended to smart mobile devices using WinMan Go.

WinMan provides all the functionality to help you manage all departments.

WinMan Key Features

CRM



A powerful CRM to help you manage sales, supplier and customer relationships, completely integrated within WinMan. It offers total visibility of all customer or prospect activities including communication, projects, proposals, campaigns, quotes, sales orders, queries or support issues and account payment terms. This function can cater for both simple and complex opportunities. Quotes and orders can be generated directly on the system against the contact record. Users can also use 'Sales Force Automation' to set milestones and tasks within sales project for completion which feeds into sales pipeline reports.

WinMan CRM can also be used as a tool for customer service management to log all returns, complaints, support calls and maintenance. Support cases can be created against the customer record with ease and more complex cases can be divided into manageable tasks and allocated to different team members.

Product Data Management



WinMan removes the need for inventory spreadsheets as it can store, organise and manage all your past and present product information. For custom orders users can use the powerful product configuration tools to create accurate and precise bills of materials supporting different product features, options and dependencies which can be easily updated on the system.

Within the system the product data is directly linked to the inventory database, which allows the sales team to provide clients with factual lead times while creating an order. Inventory policy controls can be set to assist different sales scenarios such as custom orders, ship from stock and contractual agreements.

WinMan offers advanced features such as ECN, version control with full product history, multiple product categories, extended descriptions, product attributes including size, colour and style and linked images and documents.

Production Management



A powerful tool to help manage production and inventory levels. WinMan can track all batches of stock from initial purchase, through each step of the manufacturing process and into order fulfilment. The system can be configured by part to manage serial number tracking at goods receipt issue and shipment.

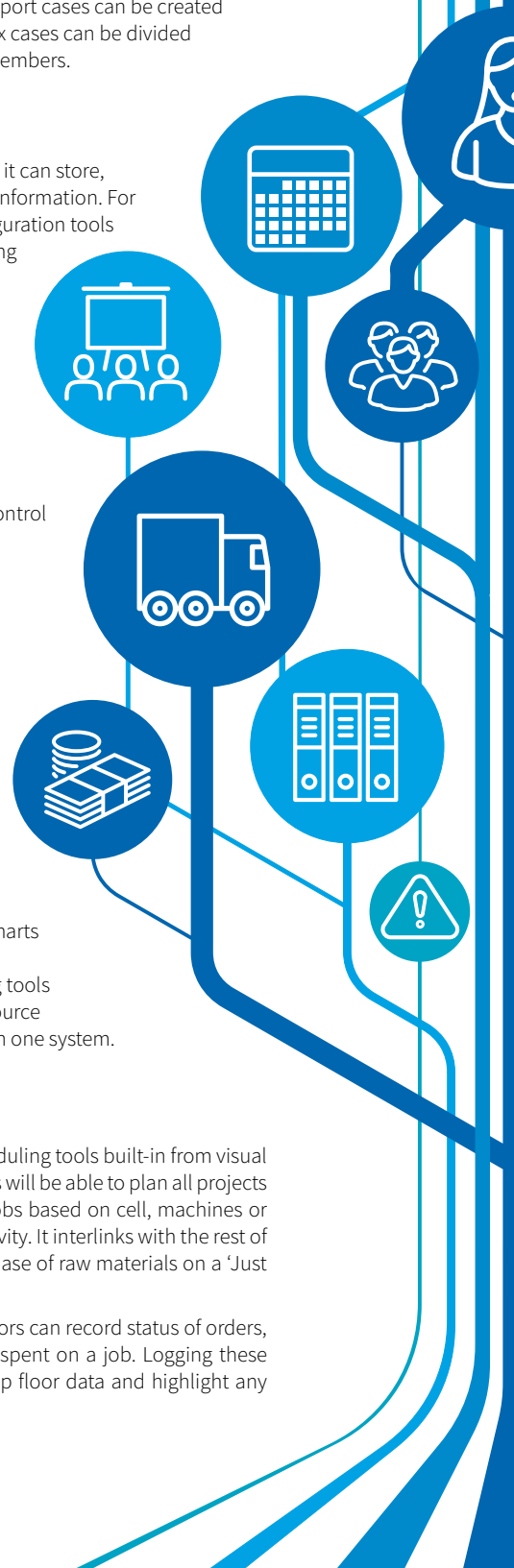
MRP, back to back and manually generated manufacturing orders can all be communicated to the shop floor using a graphical planning board and charts within the system. Planners can create activity centres to manage resources and use the drag and drop scheduling tools within the planning board. Detailed margin analysis, resource management and process tracking can all be done within one system.

Planning and Scheduling



Within WinMan there are a number of planning and scheduling tools built-in from visual planning boards to lean manual Kanban processes. Users will be able to plan all projects and resources, control the flow of tasks and schedule jobs based on cell, machines or even group similar work orders to help increase productivity. It interlinks with the rest of the WinMan ERP system, to help you schedule the purchase of raw materials on a 'Just In Time' basis.

The system can be accessed using smart devices, operators can record status of orders, scrap, inventory amendments and the amount of time spent on a job. Logging these activities will provide planners and back-office with shop floor data and highlight any potential issues.



WinMan ERP is our core product designed to be feature rich, affordable and configurable.

Our aim is to help businesses streamline processes, improve productivity and maximise ROI.

WinMan can help ease the complexity of supply chain management because it has all the tools required to manage all purchase and delivery receipts against demand. To limit issues our intuitive system can highlight inventory shortages, drive demand through forecast data and use MRP to suggest optimum orders based on supplier minimum order quantity. Internal and highly automated external Kanban routines help create a seamless link to suppliers.

Companies with suppliers abroad can utilise the Container Planning function which allows purchasers to optimise transport costs. All details such as landed costs and currency rates can be logged within the system. All returns can be recorded to monitor the quality of supply from different suppliers.

A versatile function that can be used for a range of activities such as tracking jobs or projects, complex bids, pursuing opportunities and generating leads. Sales staff and account managers can create CRM projects to log all tasks and activities, proposals and quotes.

For complex projects managers can create sub-projects and allocate it to other members of team or even set milestones to provide support for work breakdown structure management (WBS) for costing or billing purposes. Sales force automation within WinMan will enable users to set milestones against sales projects for completion.

This function is fully integrated with other areas of WinMan to allow a smooth dataflow between all the functions.

Warehouse efficiency helps ensure high quality service. This WinMan Warehouse Management feature will provide you with the tools to optimise your processes, as it will support requirements for consolidated pick and pack and multi-centre picks per order.

The system can arrange product location parameters, help control warehouse zones, administer automatic replenishment and manage overflow stock. Picking instructions can also be tailored and produced based on any number of variables such as location or weight.

It provides full traceability of all inventory and finished goods industry associated links to lot number and serial number tracking functions. WinMan allows easy communication between the warehouse and back-office as modern smart devices running on iOS, Android and Windows can all be used to scan and book goods in and out.

Complete integrated finance and accounting functions to support all your business needs, you will have access to advance features such as VAT returns, Currency, Intrastats, Fixed Assets, Cash Flow Analysis, Commissions, Budget, Journals, Credit Status, Tax Rates and Forecasts.

The finance and accounting features also feed into our reporting tool where you will be able to create insightful reports to reflect data such as sales figures, forecasts and supplier returns. Access to reports can be restricted by using a role-based security model.

Companies can set milestones for payments for complicated projects. WinMan ERP will help monitor all aspects of the project including initial estimates, resources used, purchase orders, timescales, project status and change orders.

Supply Chain Management



Project Management



Warehouse Management



Financial Management





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About WinMan

As authors and distributors, WinMan offers a highly scalable and leading class ERP business solution for a broad range of manufacturing, supply chain, distribution and pharmaceutical companies. WinMan ERP is our core product designed to be feature rich, affordable and configurable. Our aim is to help businesses streamline processes, improve productivity and maximise ROI.

We pride ourselves in building a scalable ERP solution with a simple licensing structure and low cost of ownership, making it suitable for small to midsize companies across a broad range of sectors. Over the years WinMan has built an extensive user base in the UK, USA and around the world.

Key Features

- Product Data Management
 - CRM
 - Production Management
 - Service Management
 - Supply Chain Management
 - Project Management
 - Planning and Scheduling
 - Financial Management
 - Warehouse Management
 - Document Management
 - Business Intelligence
 - Sales Management
 - Governance, Risk and Compliance
 - Human Resources
 - Retail Management
 - Supplier Relationship Management
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